

**Ex 1** Exploring a new "dynamic pricing" scheme, a company determines that the rate of change in monthly demand of a product is given by  $\frac{dq}{dp} = -12pe^{-0.5p^2}$ , where  $q$  is thousands of units sold and  $p$  is the unit price in dollars. Find a function to represent the total number of units sold each month at a unit price of  $p$  dollars if the potential market (number of units sold if the product were free) is 14 thousand units.

$$\frac{dq}{dp} = -12pe^{-.5p^2} \rightarrow \int dq = \int -12pe^{-.5p^2} dp \quad \begin{array}{l} u = -.5p^2 \\ du = -p dp \end{array}$$

$$\rightarrow q(p) = \int 12 e^u du = 12e^u + C = 12e^{-.5p^2} + C$$

$$14 = q(0) = 12e^{-.5 \cdot 0^2} + C = 12 + C \rightarrow C = 2$$

$$q(p) = 12e^{-.5p^2} + 2$$

**Ex 2** A company's production changes at a rate of  $\frac{4}{3t+1}$  thousand items per month,  $t$  months after the product's public release. Find the total change in production between three months and six months after release.

$$P(6) - P(3) = \int_3^6 P'(t) dt = \int_3^6 \frac{4}{3t+1} dt$$

$$u = 3t+1$$

$$du = 3 dt \rightarrow dt = \frac{du}{3}$$

$$\rightarrow \int_{t=3}^{t=6} \frac{4}{u} \frac{du}{3} = \frac{4}{3} \int_{t=3}^{t=6} \frac{1}{u} du = \frac{4}{3} \ln(|u|) \Big|_{t=3}^{t=6}$$

$$= \frac{4}{3} \ln(|3t+1|) \Big|_{t=3}^{t=6} = \frac{4}{3} \ln(19) - \frac{4}{3} \ln(10)$$

$\approx .85$  thousand units

Production increased about 850 units between 3 and 6 months after release